

Stafford Micro and Gap Financing Program

Stafford County Economic Development Authority offers two types of business financing. Eligible applicants include private business that is independently owned, has a net worth (or net assets) of no more than Five Million Dollars (\$5,000,000), reports average net profit after federal income tax for the preceding two years of less than Two Million Dollars (\$2 million), and has less than fifty (50) employees.

“Stafford is focused on business development and this program is the latest example of our commitment.”

John Holden, Director Economic Development & Tourism

The applicant must meet at least one of these goals to be eligible:

1. New job creation or job retention;
2. Technology research or innovation;
3. New market expansion or bringing new income to the community

	Financing Available	Other Requirements
Micro-Loan	\$5,000 to \$25,000	Loans above \$15,000 require additional cash (financing) contribution by the applicant or another lender of at least 10 percent of the total project cost/purchase
Gap Financing	\$15,000 to \$150,000	Additional applicant cash or additional commercial financing of at least 50 percent of the total project costs, including minimum applicant contribution of 10 percent.

Interest rates are generally fixed rates based on the Wall Street Journal Prime Rate (WSJP) +1.0% but may be adjusted during underwriting based on the overall risk associated with the loan.

To facilitate efforts to encourage agricultural and home-based business in Stafford’s rural areas (zoned Agricultural A-1), businesses operating agricultural production or home-based business may receive reduced financing terms for the above-noted lending programs. In general, but subject to underwriting, special financing terms may include fee forbearance or reduced interest rates up to but not exclusive zero percent interest rate for short term financing.

Borrowers may be required to enter into a technical assistance agreement with University of Mary Washington Center for Economic Development and Small Business Development Center (SBDC). Based on underwriting the applicant may be required to receive counseling or attend programs at no costs.

For more information contact Stafford County Department of Economic Development & Tourism at www.GoStaffordVA.com, econdev@staffordcountyva.gov, or 540-658-8681.

Stafford EDA is committed to the principles of fair and equal opportunity lending. All applicants will be considered equally without respect to equal opportunity and all borrowers will receive the same services and assistance without respect to business owners regardless of race, national origin, religion, sex, age, marital status, disability, and receipt of public assistance or other factors. Underwriting standards will be applied fairly and consistently, permitting access to credit for a broad range of business customers. The EDA will not discriminate on a prohibited basis.